

Authentication Application Form for Qualifications of Channel Partner

Applicant (channel manager):

Business unit:

Application date:

1. Basic information Table of the Company (fill in the information in all the items)

Company name			
Authentication application type	<input type="checkbox"/> General distributor <input type="checkbox"/> Gold agent <input type="checkbox"/> Silver agent <input type="checkbox"/> Advanced agent		
Authorized region		Annual promised sales amount (US dollars)	
Authorized industry			
Authorized product			
Sales mode	<input type="checkbox"/> Direct sales <input type="checkbox"/> Distribution mode <input type="checkbox"/> Direct sales + Distribution mode		
Registered address			
Actual office address			
Tel		Fax	
Web site		Email	
Registration time		Registered capital (US dollars)	
Employees	<input type="checkbox"/> Headcount () <input type="checkbox"/> Sales personnel () <input type="checkbox"/> Technical personnel () <input type="checkbox"/> Service personnel ()		
Total assets (US dollars)		Net assets (US dollars)	

General business revenue (US dollars) of the company in the previous year		Where the main business revenue (US dollars) and proportion in the previous year			
Bank rating		<input type="checkbox"/> Unavailable <input type="checkbox"/> Available; the credit rank is : _____			
Position	Name	Tel	Mobile phone	Email	Others
Legal representative					
General manager					
Responsible person of sales					
Responsible person of commercial technology					
Responsible person of after-sales service					
Other important contact persons					

2. Brief Introduction to the Company and Organization Structure (a document can be added)

3. Pre-sales technology and after-sales engineering service capabilities of the company

A. Engineers of the company have acquired the following technical certificates:

B. Number of full-time technical engineers: _____

C. Telephone support capacity:

Providing hotline service for 5 × 8 hours Providing hotline service for 7 × 8 hours

Providing hotline service for 7 × 24 hours

D: Technical support of Web site: Available: Web site: _____

Unavailable

E. Service organization structure (describe the organization structure of the service department; a separate document can be attached)

F. Technical problem handling flow (describe the after-sales problem handling flow)

4. Main industry and regional coverage of the company

No.	Industry	Region
1		
2		
3		
4		

5. Sales branches (subsidiaries or regions) of the company in all regions

No.	Name	Address	Responsible Person	Telephone	Remarks
1					
2					
3					
4					

6. Introduction to successful project cases of the company

No.	Region	Industry	Customer Name	Case Name	Main Application Products	Main Characteristics of Case
1						
2						
3						
4						
5						

7. Status of the logistics, management, storage, barcode scanning, storage record system, and other platforms equipped for the company

No.	System or Platform Name	Status Description
1	Management system	
2	Logistics system	
3	Storage system	
4	...	